

## Deliverables

The software and documentation is available for download on our web site. After accepting your order, we will send you (via e-mail) a license key enabling the software permanently according to the features of the license purchased. The purchased license also covers an initial annual maintenance contract that allows you to use all upgrades created during the ensuing year. As enhancements and new versions become available, we will send announcements of new versions via e-mail and you will be able to download and install these updated versions as long as your maintenance contract is in force.

## Licensing, Pricing

**Single User Licenses:** Single user licenses allow you to install and run one copy of the software on one machine at a time. Single user licenses are priced by the total number of devices you manage with the software. There is also an unlimited single user license available, allowing you to manage any number of devices. You can purchase any number of single user licenses and the pricing is the same for all supported platforms (currently Microsoft Windows, MacOS X, Linux, Solaris and FreeBSD).

**Network Licenses:** network licenses are priced by the number of owned and managed devices in your organization's network (the network of a legal entity such as a company or university). The number of total devices is the total number of individual devices the Software is used with by any number of administrators and installations. Network licenses allow you to install and run any number of copies of the software on any number of machines, however, this license does not cover management of devices not part of your own network, such as the management of a third party's (your customer's) device. Pricing is the same for all supported platforms (Currently Microsoft Windows, MacOS X, Linux, Solaris and FreeBSD) and you may install the software on different platforms in your network.

## Discounts

**Educational discounts:** Educational discounts are available on request. To qualify for educational discounts, your organization must be either an educational institution or a commercial organization offering networking training and certification. For more information on educational discounts, please contact sales@telconi.com.

**Volume/Quantity discounts:** Discounts are available when ordering multiple (more than 3) licenses of the same product at the same time. Please contact sales@telconi.com for more information on volume discounts.

**Discounted maintenance contracts:** Discounts on maintenance are available only if your initial purchase includes extended maintenance. If your initial order is discounted, the same percentage discount applies to the extended maintenance contract.

**Reseller discounts:** If you'd like to sell our software to your clients and become a reseller, please contact reseller@telconi.com for more information. We also offer OEM integration services for software vendors.

## Payment Options and Information

**Credit cards:** Telconi GmbH accepts Mastercard, Visa and American Express.



**Purchase Orders:** We accept purchase orders. Terms are net 30 days.

**Wire Transfers:** Purchaser is responsible for any bank fees charged by their bank for the wire transfer service. Please contact sales@telconi.com for information regarding our bank address, account number and routing number.

**Euro currency:** All prices are quoted in EUR

**German VAT:** Prices exclude German VAT (Value Added Tax). Customers in the United States or countries not in the EC do not pay German VAT. Customers in European Community (EC) with a valid VAT-ID (or Tax ID) number do not pay German VAT either. Customers within the European Community (EC) without a valid VAT-ID (or Tax ID) will be charged 16% VAT. All customers located within Germany will be charged 16% VAT.



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